

PERIODIC DISCLOSURES
FORM NL-6-COMMISSION SCHEDULE

Royal Sundaram General Insurance Co. Ltd

30-Jun-19

Particulars	FOR THE QUARTER ENDED 30th June 2019															Total	
	Fire Revenue Account	Marine Revenue Account			Miscellaneous Revenue Revenue Account										Total		
	Fire	Marine	Marine Hull	Marine Total	Motor OD	Motor TP	Motor	Workmen's Compensation / Employers Liability	Total Public / Product Liability	Engineering	Total Personal Accident	Total Health Insurance	Crop	Others			Miscellaneous Total
Commission paid																	
Direct	104,502	17,277	-	17,277	522,148	472	522,620	3,067	507	19,599	16,677	89,932	-	3,561	655,963	777,742	
Add: Re-insurance Accepted	13,806	4	-	4	-	-	-	-	-	712	489	-	-	1,116	2,317	16,127	
Less: Commission on Re-insurance Ceded	(103,456)	(14,658)	(352)	(15,010)	(287,795)	-	(287,795)	(1,064)	(3,004)	(36,547)	(10,936)	(59,207)	(56)	(8,226)	(406,835)	(525,301)	
Net Commission	14,852	2,623	(352)	2,271	234,353	472	234,825	2,003	(2,497)	(16,236)	6,230	30,725	(56)	(3,549)	251,445	268,568	

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Commission paid																	
Direct	52,983	12,174	62	12,236	568,084	668	568,752	1,943	773	12,057	14,998	82,546	-	1,209	682,278	747,497	
Add: Re-insurance Accepted	5,124	32	-	32	-	-	-	-	-	134	2,641	-	-	-	2,775	7,931	
Less: Commission on Re-insurance Ceded	(63,465)	(14,633)	(338)	(14,971)	(194,447)	-	(194,447)	(195)	(3,199)	(41,604)	(9,493)	(59,313)	(828)	(3,874)	(312,953)	(391,389)	
Net Commission	(5,358)	(2,427)	(276)	(2,703)	373,637	668	374,305	1,748	(2,426)	(29,413)	8,146	23,233	(828)	(2,665)	372,100	364,039	

Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:

	Q1 2019-20	Q1 2018-19
Agents	110,250	99,244
Brokers	488,859	526,841
Corporate Agency	98,755	85,576
Referral	-	-
Others* (pl. specify)	79,878	35,836
TOTAL (B)	777,742	747,497

Particulars	UPTO PERIOD ENDED 30th June 2019															Total	
	Fire Revenue Account	Marine Revenue Account			Miscellaneous Revenue Revenue Account												Total
	Fire	Marine	Marine Hull	Marine Total	Motor OD	Motor TP	Motor	Workmen's Compensation / Employers Liability	Total Public / Product Liability	Engineering	Total Personal Accident	Total Health Insurance	Crop	Others	Miscellaneous Total		Total
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Less: Commission on Re-insurance Ceded	(63,465)	(14,633)	(338)	(14,971)	(194,447)	-	(194,447)	(195)	(3,199)	(41,604)	(9,493)	(59,313)	(828)	(3,874)	(312,953)	(391,389)	
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Note: The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

* Others Include IMF,POS,Web aggregator,MISP