

## PERIODIC DISCLOSURES

### FORM NL-6-COMMISSION SCHEDULE

Royal Sundaram General Insurance Co. Ltd

30-Jun-20

Particulars	FOR THE QUARTER ENDED 30th June 2020															Total	
	Fire Revenue Account	Marine Revenue Account			Miscellaneous Revenue Revenue Account										Total		
	Fire	Marine	Marine Hull	Marine Total	Motor OD	Motor TP	Motor	Workmen's Compensation / Employers Liability	Total Public / Product Liability	Engineering	Total Personal Accident	Total Health Insurance	Crop	Others			Miscellaneous Total
Commission paid																	
Direct	131,650	11,750	-	11,750	379,272	11,282	390,554	1,919	1,151	19,347	19,031	87,457	-	2,338	521,797	665,197	
Add: Re-insurance Accepted	23,303	44	-	44	-	-	-	-	-	600	65	-	-	8	673	24,020	
Less: Commission on Re-insurance Ceded	(170,169)	(9,076)	(84)	(9,160)	(95,145)	(3,626)	(98,771)	(111)	(1,451)	(30,703)	(3,772)	6,573	(6)	(3,716)	(131,957)	(311,286)	
<b>Net Commission</b>	<b>(15,216)</b>	<b>2,718</b>	<b>(84)</b>	<b>2,634</b>	<b>284,127</b>	<b>7,656</b>	<b>291,783</b>	<b>1,808</b>	<b>(300)</b>	<b>(10,756)</b>	<b>15,324</b>	<b>94,030</b>	<b>(6)</b>	<b>(1,370)</b>	<b>390,513</b>	<b>377,931</b>	

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Commission paid																
Direct	104,502	17,277	-	17,277	508,379	14,241	522,620	3,067	507	19,599	16,677	89,932	-	3,561	655,963	777,742
Add: Re-insurance Accepted	13,806	4	-	4	-	-	-	-	-	712	489	-	-	1,116	2,317	16,127
Less: Commission on Re-insurance Ceded	(103,456)	(14,658)	(352)	(15,010)	(283,152)	(4,643)	(287,795)	(1,064)	(3,004)	(36,547)	(10,936)	(59,207)	(56)	(8,226)	(406,835)	(525,301)
<b>Net Commission</b>	<b>14,852</b>	<b>2,623</b>	<b>(352)</b>	<b>2,271</b>	<b>225,226</b>	<b>9,598</b>	<b>234,825</b>	<b>2,003</b>	<b>(2,497)</b>	<b>(16,236)</b>	<b>6,230</b>	<b>30,725</b>	<b>(56)</b>	<b>(3,549)</b>	<b>251,445</b>	<b>268,568</b>

**Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:**

	Q1 2020-21	Q1 2019-20
Agents	109,346	110,250
Brokers	389,737	488,859
Corporate Agency	82,296	98,755
Referral	-	-
Others* (pl. specify)	83,819	79,878
<b>TOTAL (B)</b>	<b>665,197</b>	<b>777,742</b>

Particulars	UPTO PERIOD ENDED 30th June 2020															Total	
	Fire Revenue Account		Marine Revenue Account		Miscellaneous Revenue Revenue Account										Total		
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Note: The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

\* Others Include IMF, POS, Web aggregator, MISP