

**PERIODIC DISCLOSURES**  
**FORM NL-6-COMMISSION SCHEDULE**



Royal Sundaram General Insurance Co. Ltd  
(Formerly known as Royal Sundaram Alliance Insurance Company Ltd)

30-Jun-18

Particulars	QUARTER ENDED 30th June 2018														
	Fire Revenue Account	Marine Revenue Account			Miscellaneous Revenue Revenue Account										Total
	Fire	Marine	Marine Hull	Marine Total	Motor OD	Motor TP	Motor	Workmen's Compensation / Employers Liability	Total Public / Product Liability	Engineering	Total Personal Accident	Total Health Insurance	Others	Miscellaneous Total	Total
Commission paid															
Direct	43,586	11,299	62	11,361	460,343	668	461,011	1,474	631	8,925	14,448	82,535	951	569,975	624,922
Add: Re-insurance Accepted	5,124	32	-	32	-	-	-	-	-	134	2,641	-	-	2,775	7,931
Less: Commission on Re-insurance Ceded	(63,465)	(14,633)	(338)	(14,971)	(194,447)	-	(194,447)	(195)	(3,199)	(41,604)	(9,493)	(59,313)	(4,702)	(312,953)	(391,389)
<b>Net Commission</b>	<b>(14,755)</b>	<b>(3,302)</b>	<b>(276)</b>	<b>(3,578)</b>	<b>265,896</b>	<b>668</b>	<b>266,564</b>	<b>1,279</b>	<b>(2,568)</b>	<b>(32,545)</b>	<b>7,596</b>	<b>23,222</b>	<b>(3,751)</b>	<b>259,797</b>	<b>241,464</b>

Particulars	QUARTER ENDED 30th June 2017														
	Fire Revenue Account	Marine Revenue Account			Miscellaneous Revenue Revenue Account										Total
	Fire	Marine	Marine Hull	Marine Total	Motor OD	Motor TP	Motor	Workmen's Compensation / Employers Liability	Total Public / Product Liability	Engineering	Total Personal Accident	Total Health Insurance	Others	Miscellaneous Total	Total
Commission paid															
Direct	48,140	19,191	12	19,203	195,292	716	196,008	1,798	1,136	9,884	14,488	64,228	785	288,327	355,670
Add: Re-insurance Accepted	7,686	-	-	-	-	-	-	-	-	418	-	-	-	418	8,104
Less: Commission on Re-insurance Ceded	(66,603)	(13,916)	(224)	(14,140)	(133,840)	-	(133,840)	(161)	(2,418)	(49,205)	(7,949)	(70,488)	(3,047)	(267,108)	(347,851)
<b>Net Commission</b>	<b>(10,777)</b>	<b>5,275</b>	<b>(212)</b>	<b>5,063</b>	<b>61,452</b>	<b>716</b>	<b>62,168</b>	<b>1,637</b>	<b>(1,282)</b>	<b>(38,903)</b>	<b>6,539</b>	<b>(6,260)</b>	<b>(2,262)</b>	<b>21,637</b>	<b>15,923</b>

Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:

	For Q1 2018-19	For Q1 2017-18
Agents	91,781	65,679
Brokers	420,175	223,111
Corporate Agency	85,576	61,435
Referral	-	-
Others* (pl. specify)	27,389	5,445
<b>TOTAL (B)</b>	<b>624,922</b>	<b>355,670</b>

Particulars	PERIOD ENDED 30th June 2018														
	Fire Revenue Account	Marine Revenue Account			Miscellaneous Revenue Revenue Account										Total
	Fire	Marine	Marine Hull	Marine Total	Motor OD	Motor TP	Motor	Workmen's Compensation / Employers Liability	Total Public / Product Liability	Engineering	Total Personal Accident	Total Health Insurance	Others	Miscellaneous Total	Total
Commission paid															
Direct	43,586	11,299	62	11,361	460,343	668	461,011	1,474	631	8,925	14,448	82,535	951	569,975	624,922
Add: Re-insurance Accepted	5,124	32	-	32	-	-	-	-	-	134	2,641	-	-	2,775	7,931
Less: Commission on Re-insurance Ceded	(63,465)	(14,633)	(338)	(14,971)	(194,447)	-	(194,447)	(195)	(3,199)	(41,604)	(9,493)	(59,313)	(4,702)	(312,953)	(391,389)
<b>Net Commission</b>	<b>(14,755)</b>	<b>(3,302)</b>	<b>(276)</b>	<b>(3,578)</b>	<b>265,896</b>	<b>668</b>	<b>266,564</b>	<b>1,279</b>	<b>(2,568)</b>	<b>(32,545)</b>	<b>7,596</b>	<b>23,222</b>	<b>(3,751)</b>	<b>259,797</b>	<b>241,464</b>

Particulars	PERIOD ENDED 30th June 2017														
	Fire Revenue Account	Marine Revenue Account			Miscellaneous Revenue Revenue Account										Total
	Fire	Marine	Marine Hull	Marine Total	Motor OD	Motor TP	Motor	Workmen's Compensation / Employers Liability	Total Public / Product Liability	Engineering	Total Personal Accident	Total Health Insurance	Others	Miscellaneous Total	Total
Commission paid															
Direct	48,140	19,191	12	19,203	195,292	716	196,008	1,798	1,136	9,884	14,488	64,228	785	288,327	355,670
Add: Re-insurance Accepted	7,686	-	-	-	-	-	-	-	-	418	-	-	-	418	8,104
Less: Commission on Re-insurance Ceded	(66,603)	(13,916)	(224)	(14,140)	(133,840)	-	(133,840)	(161)	(2,418)	(49,205)	(7,949)	(70,488)	(3,047)	(267,108)	(347,851)
<b>Net Commission</b>	<b>(10,777)</b>	<b>5,275</b>	<b>(212)</b>	<b>5,063</b>	<b>61,452</b>	<b>716</b>	<b>62,168</b>	<b>1,637</b>	<b>(1,282)</b>	<b>(38,903)</b>	<b>6,539</b>	<b>(6,260)</b>	<b>(2,262)</b>	<b>21,637</b>	<b>15,923</b>

Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:

	Upto Q1 2018-19	Upto Q1 2017-18
Agents	91,781	65,679
Brokers	420,175	223,111
Corporate Agency	85,576	61,435
Referral	-	-
Others* (pl. specify)	27,389	5,445
<b>TOTAL (B)</b>	<b>624,922</b>	<b>355,670</b>

Note: The profit/commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

\* Others Include IMF, POS, Web aggregator, MISP